



3 DOES TJT USE NON-TRADITIONAL STRATEGIES AS A STAPLE IN PORTFOLIOS?

TJT prefers strategies that are in alignment with our **InVEST Risk Model**[®]. That said, we do not have anything against non-traditional strategies (which, for example, may go by industry terms such as Hedge Funds, Smart Beta, or Fundamental Indexing), we just don't believe they should be a permanent fixture in your portfolio. Here is why: Not only do many tend to underperform in bull markets, some actually produce negative returns. In our opinion, using a hedged product with downside protection in a bull market is like driving with the parking brake on. We do, however, believe that non-traditional strategies can serve as a valuable component when our InVEST Risk Model[®] is bearish (negative).

4 HOW ARE TJT'S CLIENT PORTFOLIOS CONSTRUCTED?

Our portfolios are constructed within the framework of the **InVEST Risk Model**[®]. We consider our risk model indicators alongside client objectives to determine the most appropriate asset allocation. The allocation mix of equities and fixed income is the result of careful consideration of each client's risk tolerance, time horizon and investment goals. Portfolios primarily consist of exchange-traded funds and mutual funds, sometimes combined with individual stocks. We generally use a broad-based equity index as a core position, then compliment it with specific asset classes or sector weightings, including international.

5 WHERE ARE CLIENT ACCOUNTS HELD?

Our clients have the option to use Charles Schwab or TD Ameritrade as an independent third-party custodian. Accounts are held with these custodians, who provide account statements, tax documents and convenient online viewing access.

6 HOW DO I OPEN AN ACCOUNT?

New clients open accounts by completing new account forms with Charles Schwab or TD Ameritrade, along with an Investment Questionnaire, and TJT Capital Group's Investment Advisory Agreement.

7 HOW IS TJT COMPENSATED?

TJT is a fee-only registered investment advisor and charges a management fee on a quarterly basis. For example, an account with a one percent management fee would be billed .25 percent per calendar quarter on the assets under management.

8 ARE THERE ANY OTHER FEES?

The third-party custodian, Charles Schwab or TD Ameritrade, may charge a separate fee for custody and trading mutual funds and exchange traded funds (ETFs). Also, mutual funds or exchange traded funds charge fees and expenses (described in each fund's prospectus) to their shareholders. These fees will generally include a management fee and other fund expenses.